



Serviced office provider takes advantage of leading telecoms solution

United Business Centres are located UK wide with prestigious centres located in Warrington, Stafford and Liverpool, to name but a few. UBC provide flexible serviced office space, virtual offices, meeting rooms and conference facilities for all types and sizes of companies.

Concorde House offices are just minutes from Birmingham International Airport and the motorway network and two minutes walk from Birmingham International Station and the NEC. The UBC branding is low profile, which allows companies to promote their own image.

Kaye Townsend, Business Centre Manager at UBC Concorde House says -

“Our aim at UBC is to provide all our clients with a comprehensive range of Telephony and IT services. We have selected ip-Xchange to provide these to compliment the already high quality of additional service and support our clients have come to expect.”

Within Concorde House, ip-Xchange provides and supports nearly 200 handsets for quality telephone calls and internet access to all the serviced offices, allowing all new occupiers to simply arrive and start working straight away. The benefits for the clients are that they do not need to contact BT for lines to be installed and, furthermore, do not need to commit to long term contracts. Even better, and due to economies of scale, all clients receive competitive call charges.



Chris Mouncey, ip-Xchange’s Director says **“When we took over the telecoms services at Concorde House, there were a number of challenges and it was vital that we quickly addressed the issues the clients had, with a focus on an improved customer perception of telephone systems. After all, it is not unreasonable to expect to make and receive business calls with quick and easy access to the internet, in order to conduct every day business requirements.”**

UBC also benefited from not having to invest large sums on the initial capital expenditure set up costs. Instead they have used these funds to equip their sites with the best office furniture, ensuring a comfortable working environment.

Benefits

1. No capital expenditure
2. Solution live on day one
3. All lines ordered in advance
4. Cost effective external calls
5. Fully managed and supported

For further information contact Sales@ip-Xchange.com

